

# CCES

CHRIST CHURCH EPISCOPAL SCHOOL

May 8, 2012

Rodney R. Hinton  
Palmetto Air & Balance, Inc.  
PO Box 5782  
Greenville, South Carolina 29606

Dear Mr. Hinton,

Thanks largely to your analysis and efforts, Christ Church Episcopal School successfully implemented a school wide automated energy savings program that has now been in effect since June 2011. This program has resulted in a 21% average monthly cost reduction as compared to the prior year's nine month period. In terms of dollar savings, the school has realized fiscal year to date savings of \$55,804 since the inception of the program through March 2012. Based on the \$6,200 per month amount the school has experienced in average savings to date through the 2011-12 fiscal year, it is expected that the school will successfully reduce annual energy costs by approximately \$74,000 throughout the entire 2011-12 fiscal year, which runs through June 30, 2012.

The school's Finance Committee and senior administrative leadership are both extremely grateful for your consultative advice and implementation efforts with regard to this project. You've made a terrific contribution to the school's annual operating budget.

Sincerely,



Doug Qualls  
Chief Financial Officer  
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